

Tips for building stronger referral relationships in home-based care

What do referral sources value most in a home-based care provider? It's no longer just about reputation—it's how effectively you build trusted relationships through seamless communication, timely admissions coordination, and critical patient data sharing. By leveraging cutting-edge technology, you can strengthen relationships with referral sources while enhancing care coordination, streamlining the admissions process, improving outcomes, and standing out in a competitive healthcare environment.



Simplify onboarding and admissions

Streamline the intake process for a more efficient process for referral sources and patients.



Share patient data digitally

Use integrated systems to communicate and share patient information seamlessly, helping ensure a continuity of care.



Enable real-time communication

Leverage mobile technology for secure messaging, timely updates, and easy access to patient records.



Prioritize patient outcomes

Maximize patient engagement, adherence to treatment plans, and overall satisfaction.



Leverage digital documentation tools

Empower care teams with mobile tools to capture signatures, update orders, and document visits in real time.



Enhance care coordination

Support improved communication between care teams and referral sources through intuitive digital platforms.



Adopt cutting-edge tools

Incorporate tools like telehealth and digital scheduling to help improve efficiency and stay competitive.

Strengthening referral relationships requires a combination of clear communication, efficient intake and admissions, and strategic technology tools. By adopting these modern solutions, home-based care providers can show their commitment to quality patient care, streamlined processes and data sharing, and relationship building with referral sources.

Discover how CitusHealth can help you strengthen referral relationships and streamline admissions. **Citushealth.com**